

## VT Farm Show Pricing for Plastic and Twine

Pay by 3/1/2012

### Bunk Covers

50 x 150 B/W 5 mil (199 lbs) - \$260.10

60 x 150 B/W 5 mil (236 lbs) - \$331.20

80 x 200 B/W 5 mil (455 lbs) - \$600.30

(Many More Sizes Available)

### SiloStop

52 x 164 Clear Top Film - \$562.50

(More Sizes Available)

### Twine Pallet Prices

Sisal (7200,9000) 50/Pallet - \$35.00/ea

Poly (7200-170) 60/Pallet - \$26.69/ea

Poly (9600-170) 40/Pallet - \$31.50/ea

(More Types Available)

**Stop by and see Us at the Vermont Farm Show in Essex, VT for a complete list of prices on plastic and twine products.**

**Bourdeaus' and Bushey, Inc is Proud to Introduce:**



### **Cat Food**

Cat Stars 18 lbs - \$16.75

Cat Stars 40 lbs - \$33.00

### **Dog Food**

Puppy 40 lbs - \$35.55

Premium Adult 40 lbs - \$33.30

Maintenance 40 lbs - \$24.95

High Energy 40 lbs - \$32.65

## Upcoming Events

### **Manure Applicator Training**

Tuesday, January 10<sup>th</sup> and Tuesday, January 17<sup>th</sup>, 2012

A two part course to provide farm owners, custom manure applicators, and employees with practical manure management, nutrient management and environmental education. Additionally presentations will be made to help increase understanding of the complex set of rules and regulations that impact farm operations.

No charge for farm owners, custom operators, or employees to attend this course. Cost of \$60 for all others.

Contact Heather Darby for registration information 802-524-6501.

### **Alltech's 2012 North American Lecture Tour – Shaping Tomorrows World**

Wednesday, January 11<sup>th</sup>, 2012

Burlington Sheraton Hotel and Conference Center – Burlington, VT

Registration – 8:00 AM, Lecture 9:00 AM  
Followed by a complimentary lunch.

### **2012 Vermont Farm Show**

January 24<sup>th</sup> to 26<sup>th</sup>

Champlain Valley Expo Center – Essex, VT



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# Write to the Point



Bourdeaus' and Bushey Newsletter

Volume 37, January 2012

## **Bourdeaus' and Bushey, Inc. 30<sup>th</sup> Annual Customer Appreciation Days** **February 13<sup>th</sup> to 17<sup>th</sup>, 2012**

Join us in Middlebury for a week of events, speakers, specials, and great food.

Monday – February 13<sup>th</sup> – Tile Drainage and Manure Application with Aeration

Tuesday – February 14<sup>th</sup> – Ladies Day  
Bus Trip to Montpelier for the Dairy Reception

Wednesday – February 15<sup>th</sup> – Silage Quality – Start to Finish  
Dr. Bill Mahanna., Pioneer Hi-Bred – Selection of Corn Hybrids for Yield, Milk Production and Quality

Dr. Scott Dennis, Pioneer Hi-Bred – Inoculant Selection, Use, and Advantages  
Silo-Stop – Maximizing the Dry Matter Recovery from your Silos

Thursday – February 16<sup>th</sup> - Farm Business Management  
Understanding Insurance Selection – Panel Discussion of Producers

Friday – February 17<sup>th</sup> – VT Pesticide Applicator Training - Credit for VT Pesticide Applicators and Certified Crop Advisors Available

### **New SCC Standards**

Effective Jan. 1, the U.S. dairy industry will begin a transition to on-farm milk that verifies somatic cell count compliance with EU regulations. If a dairy producer ships to a processor who, in turn, exports to the EU, that producer will need to comply with the EU's somatic cell count standard of 400,000 cells/mL. That is much stricter than the current U.S. regulatory standard of 750,000 cells/mL.

To comply with the new regulations, each farm's milk will need to be individually tested.

“All farms will be given three months to establish an initial rolling three-month means for SCC,” according to an official statement from the Agricultural Marketing Service of the USDA.

Contact a Professional Animal Scientist at Bourdeaus' and Bushey, Inc for help managing your SCC

## Simply Better BMR from Pioneer Hi-Bred International

Kevin Putnam, Dairy Specialist NY/NE  
Pioneer Hi-Bred, A DuPont Business

Better for tonnage. Better for agronomic stability. Better for farm profitability. New for 2012, Pioneer® hybrid P1376XR, a 113 CRM Brown MidRib hybrid was discovered in elite Pioneer germplasm. Pioneer hybrid P1376XR offers the digestibility you expect from a BMR, plus the agronomic traits you need to fill your bunker, including superior stress tolerance and standability. It's just one of the many new forage solutions we're developing that are simply better.

For the last five years Pioneer has been testing P1376XR in the Northeast and throughout the country; it has shown to perform well under many growing conditions. The past two seasons in the

Northeast have been at both ends of the growing spectrum. Currently 2011 is being hailed as one of the most challenging on record, seeing varying weather in all geographies. Even under these conditions the agronomic traits of P1376XR kept the plant healthy.

We have compared P1376XR to our elite silage hybrids, along with some competitive BMR products currently on the market. In comparison to other similar-maturity Pioneer conventional hybrids, P1376XR has shown great plant health with less yield drag. Against competitive BMR products, it has shown superior agronomics and superior yield with quality being parity at minimum.

Pioneer is also committed to developing more BMR hybrids to offer a full line up of superior products. We are accomplishing this by inserting the BMR gene into

Pioneer's industry leading library of germplasm. The BMR gene is giving us the increased fiber digestibility, while the base genetics are allowing for the superior yield, starch, and agronomics that you have come to expect from a Pioneer silage hybrid.



Plant health, yield and quality of P1376XR compared to competitive BMR products

Pioneer® RM & Product	Competitive Brand RM & Product	Yld #Cmp	SY30DM Adv	Pioneer DM	Comp DM	Starch Adv	DIGFIB Adv	Milk/A Adv	Milk/T Adv
113 P1376XR	109 Mycogen F2F622	8	1.14	37	37	3.2	1.6	2,404	174
113 P1376XR	109 Mycogen F2F665	32	2.56	37.8	39.3	2.3	-0.1	3,339	90
113 P1376XR	113 Mycogen F2F700	35	3.82	36	34.1	0.3	-0.8	3,744	-27
113 P1376XR	Avg of all Competitive Comparisons	75	2.99	36.9	36.7	1.4	-0.3	3,428	44

Comparisons were generated from plots in Northeast Business Unit of Pioneer - Delmarva region, Michigan, New England states, New York, Ohio, and Pennsylvania.

To learn more, ask a Pioneer sales professional at Bourdeaus' and Bushey, Inc about the new BMR and other corn silage hybrids that fit your specific needs or visit [www.pioneer.com/BMR](http://www.pioneer.com/BMR).

Information and results contained herein represent the average of all comparisons across CT, DE, MA, MD, ME, MI, NH, NJ, NY, OH, PA, RI, VA, VT, WV. Comparisons may be against any number of competitors, unless otherwise stated. Results may not predict future performance and may not be complete. Hybrid/Variety responses are variable and subject to any number of environmental, disease and pest pressures. Caution should be used when making hybrid decisions based on single/limited plot comparisons. Be sure hybrid comparisons are of a minimum of 20 side-by-side comparisons is required for valid yield and nutritional comparisons. For explanations and footnotes for traits depicted, please refer to Trait Ratings. Hybrid and variety responses are variable and subject to any number of environmental, disease and pest pressures. DO NOT USE THIS OR ANY OTHER DATA FROM A LIMITED NUMBER OF TRIALS AS A SIGNIFICANT FACTOR IN PRODUCT SELECTION. Refer to [www.pioneer.com](http://www.pioneer.com) or contact a Pioneer sales professional for the latest and complete listing of traits and scores for each Pioneer® brand product. All products are trademarks of their manufacturers. SILAGE CRM: Silage Comparative Relative Maturity. With no industry standard for silage maturity, comparing maturity and harvest moisture among corn-for-silage hybrids is difficult. Pioneer silage CRM ratings provide a relative comparison among Pioneer hybrids of rates at which hybrids reach harvestable whole-plant moistures. It is on the same scale as the CRM rating provided for grain-corn hybrids and does not represent actual days from planting or emergence to harvest moisture or half milkline. DM,%: % dry matter in the whole plant sample. YLD (Harvest Yield Dry Matter): whole plant silage yield/acre adjusted to 100% dry matter. FibDig,%: % fiber digestibility using a 24-hour enzymatic estimate of % degradable neutral detergent fiber (as a percent of total NDF) in whole plant samples. Starch,%: % starch (DM basis) in the whole plant sample. Milk/Acre: Milk per acre, 9 = Outstanding; 1 = Poor; based on University of Wisconsin MILK2006 utilizing silage yield, nutrient content and digestibility. Milk/Ton: Milk per ton of silage; 9 = Outstanding; 1 = Poor; based on University of Wisconsin MILK2006 utilizing silage nutrient content and digestibility. PIONEER® brand products are provided subject to the terms and conditions of purchase which are part of the labeling and purchase documents. Pioneer is a brand name; numbers identify products.®, SM TM Trademarks and service marks of Pioneer Hi-Bred. © PHII. © Copyright 2011, Pioneer Hi-Bred. All rights reserved. Any reproduction or use of this form, or the data contained herein, without prior written permission of Pioneer Hi-Bred International, Inc. is strictly prohibited unless you are a Pioneer employee or authorized sales agent of Pioneer Hi-Bred.